

DELAWARE COUNCIL ON REAL ESTATE APPRAISERS

APPROVED CONTINUING EDUCATION AND/OR QUALIFYING EDUCATION COURSES

NOVEMBER 1, 2003 – OCTOBER 31, 2005 RENEWAL CYCLE

Last Revision Date: 8/11/04

Notice:

- Please see Rule and Regulation 2.3 available at www.professionallicensing.state.de.us for continuing education requirements.
- Qualifying education courses must be 15 hours minimum in length and include an exam.
- Per Rule and Regulation 2.3.8,
Educational offerings that have documented approval by the AQB or another state are automatically approved when they are submitted to the Council with a certificate of attendance. In cases where the educational offering has not been approved by the AQB or another state, either the provider or the appraiser must apply to the Council for approval using a form approved by the Council.

The American Society of Farm Managers and Rural Appraisers, Inc. (Phone: 303-758-3513) 950 S. Cherry St., Suite 508, Denver, CO 80246-2664

Fundamentals of Rural Appraisal (A-10) – 46 hrs

Fundamentals of Rural Appraisal Internet (A-10 I) – 46 hrs

ASFMRA Code of Ethics (A-12 I) – 8 hrs

Uniform Standards of Professional Appraisal Practice (A-12 II) – 15 hrs

7 Hr National USPAP Course (A-12 III)- 7 hrs

Principles of Rural Appraisal (A-20) – 44 hrs

Principles of Rural Appraisal Internet (A-20 I) – 44 hrs

Highest and Best Use (A-29) – 16 hrs

Advanced Rural Appraisal (A-30) – 47.5 hrs

Advanced Resource Appraisal (A-34) – 46.5 hrs

Advanced Appraisal Review (A-35) – 50 hrs

Advanced Rural Case Studies (A-40) – 52 hrs

Federal Land Exchanges & Acquisitions – 19 hrs

Conservation Easements – 16 hrs

Uniform Agricultural Appraisal Report – 16 hrs

Yellow Book – Uniform Standards for Federal Land Acquisition – 8 hrs

Sales Analysis – 8.0 hrs

Discounting & Leases – 8.0 hrs

Ann O'Rourke Real Estate Communication Resource

Appraisal Today 2004 Day 1 – 7 hrs

Appraisal Today 2004 Day 2 – 7 hrs

Appraisal Institute (Phone: 512-555-4100)

550 W. Van Buren St., Suite 1000, Chicago, IL 60607 www.appraisalinstitute.org

Course 810: Computer Enhanced Cash Flow Modeling – 16 hrs (15 classroom hrs + 1 hr exam)

Course 320: General Applications – 40 hrs (37 classroom hours + 3 hr exam)

110 Appraisal Principles – 39 hrs

120 Appraisal Procedures – 39 hrs

210 Residential Case Study – 39 hrs

310 Basic Income Capitalization – 39 hrs

330 Apartment Appraisal: Concepts and Applications – 16 hrs

400 7-hour USPAP Update: Standards & Ethics for Professionals – 7 hrs

410 15-hour National USPAP Course – 15 hrs

420 Business Practices and Ethics – 8 hrs

500 Advanced Residential Form & Narrative Report Writing – 40 hrs

510 Advanced Income Capitalization – 40 hrs

520 Highest & Best Use & Market Analysis – 40 hrs

530 Advanced Sales Comparison & Cost Approaches – 40 hrs

540 Report Writing and Valuation Analysis – 40 hrs

550 Advanced Applications – 40 hrs

600 Income Valuation of Small, Mixed-Use Properties – 16 hrs

620 Sales Comparison Valuation of Small, Mixed-Use Properties – 16 hrs

700 The Appraiser as an Expert Witness: Preparation and Testimony – 16 hrs

705 Litigation Appraising: Specialized Topics and Applications – 16 hrs

710 Condemnation Appraising: Advanced Topics and Applications – 16 hrs

720 Condemnation Appraising: Advanced Topics and Applications – 16 hrs

800 Separating Real and Personal Property from Intangible Business Assets – 16 hrs

General Demonstration Report Writing Seminar – 7 hrs

Residential Demonstration Report Writing Seminar – 7 hrs

On-Line Course 320: General Applications – 39 hrs

On-Line Analyzing Operating Expenses – 7 hrs

On-Line Appraisal of Nursing Facilities – 7 hrs

On-Line Appraising from Blueprints and Specifications – 7 hrs

On-Line Feasibility, Market Value, Investment Timing: Option Value – 7 hrs

On-Line Introduction to GIS Applications for Real Estate Appraisers – 7 hrs

On-Line Overview of Real Estate Appraisal Principles – 7 hrs

On-Line The FHA & the Appraisal Process – 7 hrs

On-Line Using Your HP12C Financial Calculator – 7 hrs

On-Line Valuation of Detrimental Conditions in Real Estate – 7 hrs

On-Line Small Hotel/Motel Valuation – 7 hrs

Analyzing Commercial Lease Clauses – 7 hrs

Appraisal Consulting: A Solutions Approach for Professionals – 7 hrs

The Road Less Traveled: Special Purpose Properties - 7 hrs

Scope of Work: Expanding Your Range of Services – 7 hrs

Appraising Manufactured Housing – 7 hrs

Mathematically Modeling Real Estate Data – 7 hrs

Basic Appraisal Principles – 30.0 hrs

Residential Highest and Best Use and Market Analysis – 15.0 hrs

Real Estate Finance, Value, and Investment Performance – 7.0 hrs
On-line Course 410: 15-hr National USPAP Equivalent Course – 16.0 hrs
Appraisal Institute National Summer Conference 2004 – 16.5 hrs maximum
On-Line 7-Hour National USPAP Equivalent Update Course – 7.0 hrs
On-Line Business Practice & Ethics – 8.0 hrs
Basic Appraisal Procedures – 30.0 hrs
Case Studies in Limited Partnership and Common Tenancy Valuation – 14.0 hrs
On-Line Appraising Manufactured Housing – 7.0 hrs
Course 400 – National Uniform Standards of Professional Appraisal Practice (USPAP) 7 hr
Update Course – 7 hrs
Real Estate Finance – 15 hrs
On-Line Analyzing Distressed Real Estate – 4 hrs

Appraisal WebSchool d/b/a CompuTaught, Inc. (Phone: 770-218-9000)
1395 S. Marietta Parkway, Bldg. 400, Suite 107, Marietta, GA 30067

7-hr. National USPAP Update Course – 7hrs
Computaught Qualifying Education Course for Licensure – 90 hrs (includes 15 hours of USPAP)
Computaught 75-hr. Qualifying Course – 75 hrs
Computaught National USPAP Course – 15 hrs
Computaught Overview of the Appraisal Process – 14 hrs
Computaught Appraisal Methods – 14 hrs

Association Management Alliance
Valuation 2004 Conference – 12.0 hrs

Delaware Chapter of the Appraisal Institute (Phone: 302-475-7375)
2217 Jones Lane, Wilmington, DE 19810
Paper to Pavement – 2 hrs
Historic Preservation and Value – 2 hrs
673 Appraisal of Local Retail Properties – 7 hrs
The Appraisal for Tax Purposes – 2.0 hrs

Dynasty School
National USPAP – 15 hrs
National USPAP Update – 7 hrs

Foundation of Real Estate Appraisers
7 Hour National USPAP Update – 7 hrs
Advanced Issues in Appraising – 20 hrs
Advanced Issues in Appraising – 21.0 hrs
FREA National USPAP – 15.0 hrs

Maryland Association of Appraisers (Phone: 410-557-9787)

2316 Franklin Chance Ct., Fallston, MD 21047

Fair Housing & ADA Legislation – 4 hrs

Appraising Urban & Other Non-Homogeneous Properties – 15 hrs

Property Inspection Techniques – 3 hrs

FHA Appraising – Exam Prep Course – 3 hrs

Valuation of Unimproved Land – 6 hrs

FHA/VA vs. Conventional Appraisals – 3 hrs

Fannie Mae/Freddie Mac Guidelines – 3 hrs

Advanced Office Building Analysis – 15 hrs

Advanced Appraisal Techniques for Commercial & Industrial Properties – 15 hrs

Advanced Sales Analysis – Justifying Your Adjustments – 7.5 hrs

The Cost Approach to Valuing Residential Properties – 15 hrs

Eminent Domain & Land Valuation Litigation – 7 hrs

Writing the Residential Appraisal to Conform to USPAP – 3 hrs

Sales Comparison Approach & the URAR – 15 hrs

National USPAP Course – 7 hrs & 15 hrs

Sale of Real Estate at Auction – 4 hrs

Unique Property Appraisal – 4 hrs

Fundamental Principles – 15 hrs

Appraising the Farm – An Overview – 3.0 hrs

McKissock, Inc. (Phone: 814-723-6979)

PO Box 1673, Warren, PA 16365 www.mckissock.com

Does My Report Comply with USPAP? – 8 hrs

Residential Construction – 8 hrs & 5 hrs

Appraiser Liability – 8 hrs, 5 hrs, and 6 hrs

Appraising the Oddball: Nonconforming & Difficult Properties – 8 hrs

FHA Appraising Today – 8 hrs

Real Estate Fraud & The Appraiser's Role – 8 hrs

National USPAP Update (by The Appraisal Foundation) – 7 hrs

National USPAP Update Equivalent – 7 hrs

Appraising for the Secondary Market: Getting Along with Fannie & Freddie – 8 hrs

Limited Appraisals & The Scope of Work Decision – 8 hrs

Appraisal Review – 8 hrs

National Uniform Standards of Professional Appraisal Practice (The Appraisal Foundation's course) – 15 hrs

Appraiser Liability – Virtual Classroom – 7 hrs

Construction Details & Trends – Virtual Classroom – 7 hrs

Information Technology & The Appraiser – Virtual Classroom – 7 hrs

Factory Built Housing – Virtual Classroom – 7 hrs

FHA Exam Prep & Guidelines – Virtual Classroom – 7 hrs

FHA Appraising Today – Virtual Classroom – 7 hrs

Income Capitalization – Virtual Classroom – 7 hrs

Developing & Growing an Appraisal Practice – Virtual Classroom – 10 hrs

Fair Housing – Virtual Classroom – 4 hrs

National USPAP Update Equivalent – Virtual Classroom – 7 hrs

The Art of Appraisal Review – Virtual Classroom – 7.0 hrs

Disclosures and Disclaimers – 5.0 hrs
Appraising for the Secondary Market – Virtual Classroom – 7 hrs
Contract Law – Virtual Classroom – 3 hrs

New Castle County Board of Realtors

Fundamentals of Real Estate Appraisal – 15 hrs
Uniform Standards of Professional Appraisal Practice – 15 hrs
Introduction to Relocation and FHA Appraisals – 15 hrs

Philadelphia Metropolitan Chapter of the Appraisal Institute

Real Estate Finance: The Markets, The Numbers, and the Impacts on Value and Appraisals –
7.0 hrs

Wor-Wic Community College (Phone: 410-334-2800)

32000 Campus Dr., Salisbury, MD 21804

Real Estate: Principles of Appraising – 30 hrs
Real Estate: Practices of Appraising – 45 hrs
Real Estate: Appraisal Standards and Ethics – 15 hrs